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OCT 5 2000

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

October 5, 2000

Ex Parte

Ms. Magalie Roman Salas  
Secretary  
Federal Communications Commission  
445 12<sup>th</sup> St., S.W. – Portals  
Washington, D.C. 20554

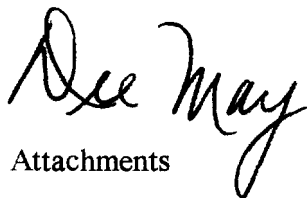
RE: Application by Verizon New England Inc., et al., for Authorization To  
Provide In-Region, InterLATA Services in Massachusetts, Docket No. 00-176

Dear Ms. Salas:

At the request of the Common Carrier Bureau, Verizon conducted a two-day overview of our Wholesale and OSS services in Boston, MA. The materials used during the session are attached. The twenty-page limit does not apply as set forth in DA 00-2159 since the overview was conducted at the request of staff.

Please feel free to contact me with any questions.

Sincerely,



Attachments

cc: E. Einhorn  
S. Pie

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List A B C D E

# VERIZON FCC OSS SEMINAR

	OCTOBER 2, 2000	Verizon Representative
8:30 AM	Transportation from Airport to 185 Franklin St., Room 100, off main lobby in RCCC	
9:00 AM	<p>WELCOME</p> <p>OPERATING SUPPORT SYSTEMS</p> <ul style="list-style-type: none"> <li>• Functionality &amp; OSS Interfaces <ul style="list-style-type: none"> <li>• Pre-ordering</li> <li>• Ordering</li> <li>• Provisioning</li> <li>• Billing</li> <li>• Maintenance &amp; Repair</li> </ul> </li> <li>• Development Approach &amp; Change Management <ul style="list-style-type: none"> <li>• Change Requests</li> <li>• Documentation</li> <li>• Testing</li> <li>• Help Desk</li> </ul> </li> <li>• KPMG Test</li> <li>• Production Experience</li> </ul>	<p>Jonathan Smith</p> <p>Kathleen McLean</p>
10:30 AM	<ul style="list-style-type: none"> <li>• Customer Notification Process</li> <li>• CLEC Training Program Overview</li> </ul>	Jonathan Smith
11:00 AM	Break	
11:15 PM	<ul style="list-style-type: none"> <li>• Loop Provisioning Overview: <ol style="list-style-type: none"> <li>1. New Loops</li> <li>2. Hot Cuts</li> <li>3. DSL</li> <li>4. Loop Qualification</li> </ol> </li> <li>Maintenance &amp; Repair Etc.</li> </ul>	<p>Tom Maguire/ John White Maureen Davis</p>
12:15 PM	Lunch and Review	
1:00 PM	<ul style="list-style-type: none"> <li>• Hands On Training Session: Resale and UNE transactions <ul style="list-style-type: none"> <li>Resources available via the website</li> <li>CSR retrieval</li> <li>Address validation</li> <li>Due Date Availability</li> <li>Order Entry and status</li> <li>Trouble Report and Status</li> <li>Loop Qualification</li> </ul> </li> </ul>	Cathy Forstner
2:45 PM	<ul style="list-style-type: none"> <li>• Overview and Tour of Verizon CLEC/UNE and Resale Center and Parallel Observation with Verizon CLEC Service Representatives</li> </ul> <p>185 Franklin St., 11<sup>th</sup> Floor</p>	Brian Berry/Mike Redmond

3:45 PM	Break	
4:00 PM	Walk to DSL Center, 6 Bowdin Square, 8 <sup>th</sup> Floor	
4:15 PM	<ul style="list-style-type: none"> <li>DSL Center Overview, Tour and Parallel with Service Representatives</li> </ul>	Pat Stevens
5:45 PM	<ul style="list-style-type: none"> <li>Review and Open Discussion</li> </ul>	Full Team

**VERIZON FCC OSS TRAINING**  
(Cont'd)

	<b>OCTOBER 3, 2000</b>	<b>Verizon Representative</b>
8:00 AM	Depart Hotel for Worcester, 220 Brooks St., Worcester, MA	
9:00 AM	<ul style="list-style-type: none"> <li>Overview Retail Systems for Key Functions, Tour and Parallel with Retail Service Representatives using Retail Systems</li> </ul>	Tom Clarke, Betsey Foley
11:15 PM	<ul style="list-style-type: none"> <li>Lunch and closing question and answer session</li> </ul>	Full Team
12:00 PM	<ul style="list-style-type: none"> <li>Depart for Airport</li> </ul>	



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# **Verizon Communications Wholesale Customer Communications Process & Training Overview**

***October 2, 2000***

**Jonathan Smith  
Director - Performance Assurance & Planning  
Wholesale Network Services**



# Agenda

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- Wholesale Customer Communications Overview
- Industry Notification Process
- Training
- Customer Education Seminars
- Customer Documentation
- Wholesale Website



# Customer Communications Overview

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- ◆ Industry Notification Process
- ◆ Newsletters
- ◆ Customer Conferences
- ◆ Customer Training
- ◆ Customer Education Seminars
- ◆ Industry Support
  - ⇒ CLEC User Group
  - ⇒ Presenter at Industry Conferences
- ◆ Website - <http://www.bellatlantic.com/wholesale>



# Industry Notification Process

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## **Purpose:**

- Provide customers with timely notification of industry affecting events and changes

## **Audience:**

- Targeted to customer segments

## **Enhancements:**

- Added e-mail distribution
- Created centralized database for wholesale customer mailings
- Planned merge of Bell Atlantic/GTE databases

## **Stats:**

- 1999: 268 letters mailed
- 2000: 216 letters mailed to date
- 2306 customers receiving paper notifications
- 700 customers receiving e-mail notification



# Training

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Students trained	<ul style="list-style-type: none"><li>• Since 1996, 4,372 through August 2000</li></ul>
Classes held	<ul style="list-style-type: none"><li>• 67 classes through August 2000</li></ul>
Courses available	<ul style="list-style-type: none"><li>• Basic Products and Services</li><li>• Complex Products and Services</li><li>• Directory Listings</li><li>• Unbundled Network Elements</li><li>• Repair Trouble Administration System (Resale and UNE courses)</li><li>• Customized training</li></ul>





# Training

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## **Options:**

- Standard at Verizon locations
- Standard on customer site
- Customized training

## **Locations:**

- Based on where customers do business
- DE, MD, NJ, PA, VA, WV, DC: Baltimore
- CT, MA, ME, NH, NY, RI, VT: New York City

## **Registration:**

- Establish company profile
- Online registration or fax form
- Call 877-847-8724



# Training Course Descriptions

Course	Duration	Description
Basic Products and Services – Resale	<ul style="list-style-type: none"><li>• 5 days</li></ul>	<ul style="list-style-type: none"><li>• Detailed training on various Verizon products and services</li><li>• All products and services presented in separate modules covering description, implementation, feature limitations, interactions &amp; applications</li><li>• Students practice entering orders on the Graphical User Interface (GUI)</li></ul>
Complex Products and Services	<ul style="list-style-type: none"><li>• 4 days</li></ul>	<ul style="list-style-type: none"><li>• Provides detailed training on complex products</li><li>• GUI utilized for order input</li><li>• Course covers services including the following: Foreign Exchange, PBX Service, ISDN Basic, ISDN Primary and Private Lines</li></ul>
Directory Listings	<ul style="list-style-type: none"><li>• 1 day</li></ul>	<ul style="list-style-type: none"><li>• Students construct simple and complex listings</li><li>• Instructs students on how to determine listings from a telephone directory</li><li>• Covers formatting rules</li><li>• Uses GUI to input Directory Listings</li></ul>
Unbundled Network Elements	<ul style="list-style-type: none"><li>• 3 days</li></ul>	<ul style="list-style-type: none"><li>• Components of local service</li><li>• GUI navigation</li><li>• Product descriptions: Loops, Ports, Number Portability, Platform</li><li>• Pre-order</li><li>• Ordering</li></ul>
RETAS for UNE	<ul style="list-style-type: none"><li>• 3 days</li></ul>	<ul style="list-style-type: none"><li>• Trouble overview</li><li>• Create, modify and close trouble ticket</li><li>• Status check for trouble tickets</li><li>• Process Mechanized Loop Testing (MLT)</li><li>• Obtain trouble history</li></ul>
RETAS for Resale	<ul style="list-style-type: none"><li>• 2 days</li></ul>	<ul style="list-style-type: none"><li>• Process MLT</li><li>• Create trouble tickets</li><li>• Modify trouble tickets</li><li>• Status check for trouble tickets</li><li>• Close out trouble tickets</li><li>• Obtain trouble history</li></ul>



# Training Schedule - Remaining 2000

Course	Location(s)	Dates
Basic Products & Services - Resale	Baltimore New York Baltimore	October 23, 24, 25, 26, 27 November 6, 7, 8, 9, 10 December 4, 5, 6, 7, 8
Complex Products & Services - Resale	New York Baltimore New York	October 10, 11, 12, 13, November 6, 7, 8, 9 December 12, 13, 14, 15
RETAS - Resale	Baltimore Baltimore	October 18, 19 November 29, 30
Directory Listings	New York New York Baltimore New York Baltimore	October 25 November 29 November 3 December 6 December 15
Unbundled Network Elements	New York Baltimore New York New York Baltimore	October 3, 4, 5 October 31, November 1, 2 October 31, November 1, 2 November 28, 29, 30 December 12, 13, 14
RETAS - UNE	New York New York New York	October 17, 18, 19 November 14, 15, 16 December 5, 6, 7



# Customer Education Seminars

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*1 day workshops on topics of interest to customers*

Topic	Date
Resale/UNE Billing and Collections	10/00
Linesharing	6/00
Electronic Billing Media	3/00
Change Management	9/99
Digital Loops	8/99
Demand Forecasting/Y2K	6/99
Unbundled Network Elements	2/99
Collocation	12/98
E911	9/98
Demand Forecasting	6/98
LNP	4/98
Directory Listings	3/98



# Customer Documentation

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***Verizon is committed to meeting our wholesale customers' needs for easily accessible and readily available documentation exemplified by the development of the CLEC and Resale Handbook Series and extensive Supplementary Documentation.***

## *Resale and CLEC Handbook Series*

- 3-Volume Series for each

*Volume I: Getting Started*

*Volume II: Electronic Interface Guide*

*Volume III: Business Rules*

- Comprehensive coverage of former Bell Atlantic states

- Semi-annual releases

*CLEC Handbook Series - 1st Quarter 2000*

*Resale Handbook Series - 3rd Quarter 2000*

- Available on the World Wide Web



# Supplementary Documentation

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## Supplementary Documentation

- ➔ Documents presently available on a variety of topics
  - Ordering
  - Interface User Guides
  - Error Messages
  - Change Management Procedures
  - E911
  - Miscellaneous documents
  
- ➔ Examples include the following:
  - *Verizon Pre-Order Business Rules*
  - *Verizon Pre-Order EDI Guide*
  - *Verizon Local Services Common Web GUI User Guide*
  - *Verizon Carrier Identification Codes*
  - *E911 PS/ALI Guide*
  
- ➔ Available on the World Wide Web



# "The Wholesale Source" Website

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Information	Highlights
Products and Services	<ul style="list-style-type: none"><li>• Customer segment and product descriptions</li></ul>
Customer Documentation	<ul style="list-style-type: none"><li>• Handbooks and other supporting customer documentation</li></ul>
Resources	<ul style="list-style-type: none"><li>• Industry Letters, Forecasting, Merger Conditions, Access Rates, Tariff Information, Escalation Process</li></ul>
Publications	<ul style="list-style-type: none"><li>• Newsletters</li></ul>
Industry Conferences and Education	<ul style="list-style-type: none"><li>• Conferences, Training and Education and Industry Events</li></ul>
Quick Find	<ul style="list-style-type: none"><li>• Listing of information on website</li></ul>
Contact Us	<ul style="list-style-type: none"><li>• Contact lists and e-mail options</li></ul>



# Wholesale Web site

**verizon**

Wholesale Markets  
Homepage

Products and Services

Customer  
Documentation

Resources

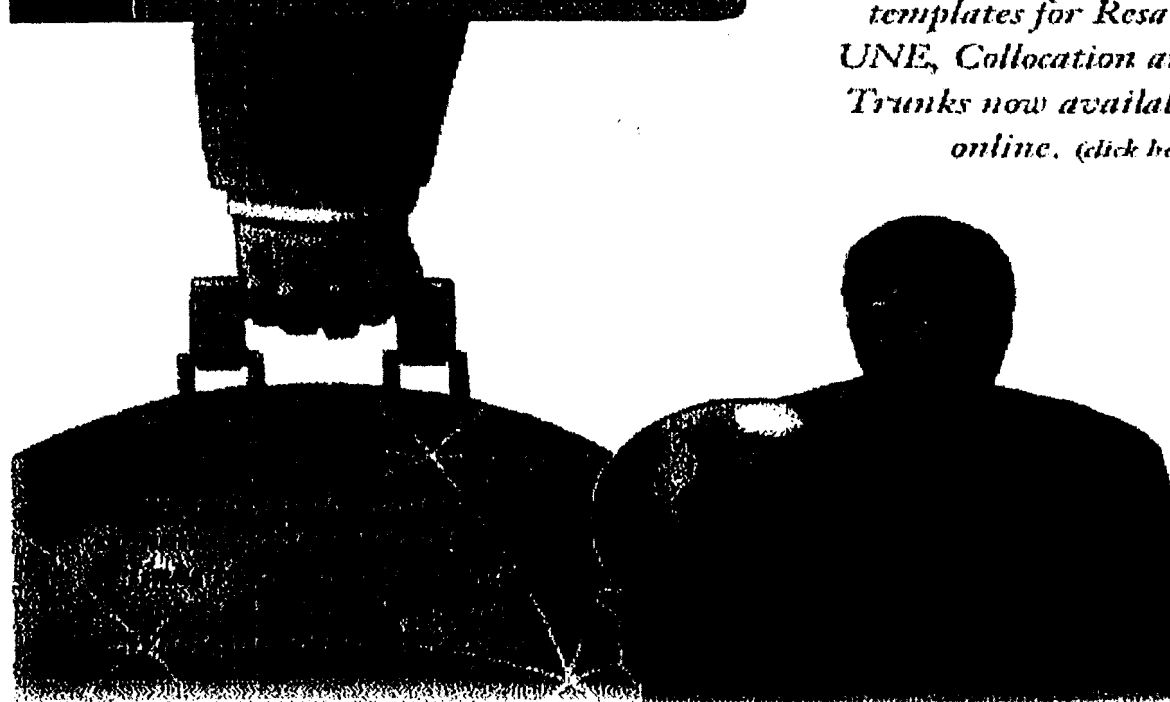
Publications

Industry Conferences  
and Education

Quick Find

Contact Us

THE



Verizon : For Your Business  
**Wholesale Markets**

*Semi-annual forecasting  
templates for Resale,  
UNE, Collocation and  
Trunks now available  
online. (click here)*

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# Conclusion

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- ◆ Verizon has the processes in place to communicate effectively and quickly with its customers.
- ◆ Seminars are developed from customers' feedback and provided in direct response to their needs and requirements.
- ◆ CLECs and Resellers can easily gain an understanding of how to do business with Verizon through its handbook series and supplementary documentation.
- ◆ Training is delivered and developed continually to keep pace with customers' requirements.
- ◆ Verizon's Website provides the most up-to-date information at any time.
- ◆ Verizon is continually enhancing its communications program to meet the evolving needs of customers.